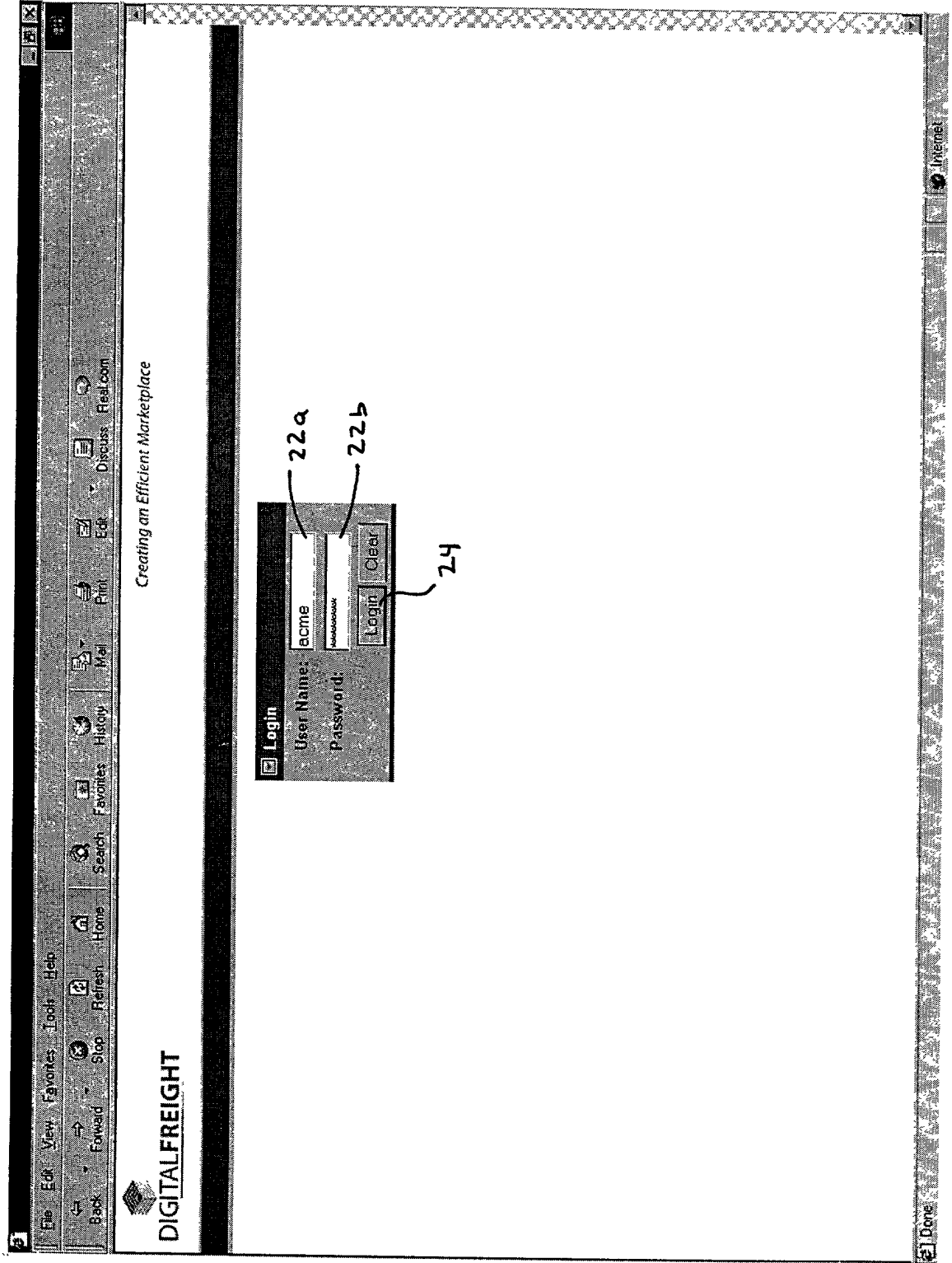


FIG. 1

FIG. 10



10

FIG. 2

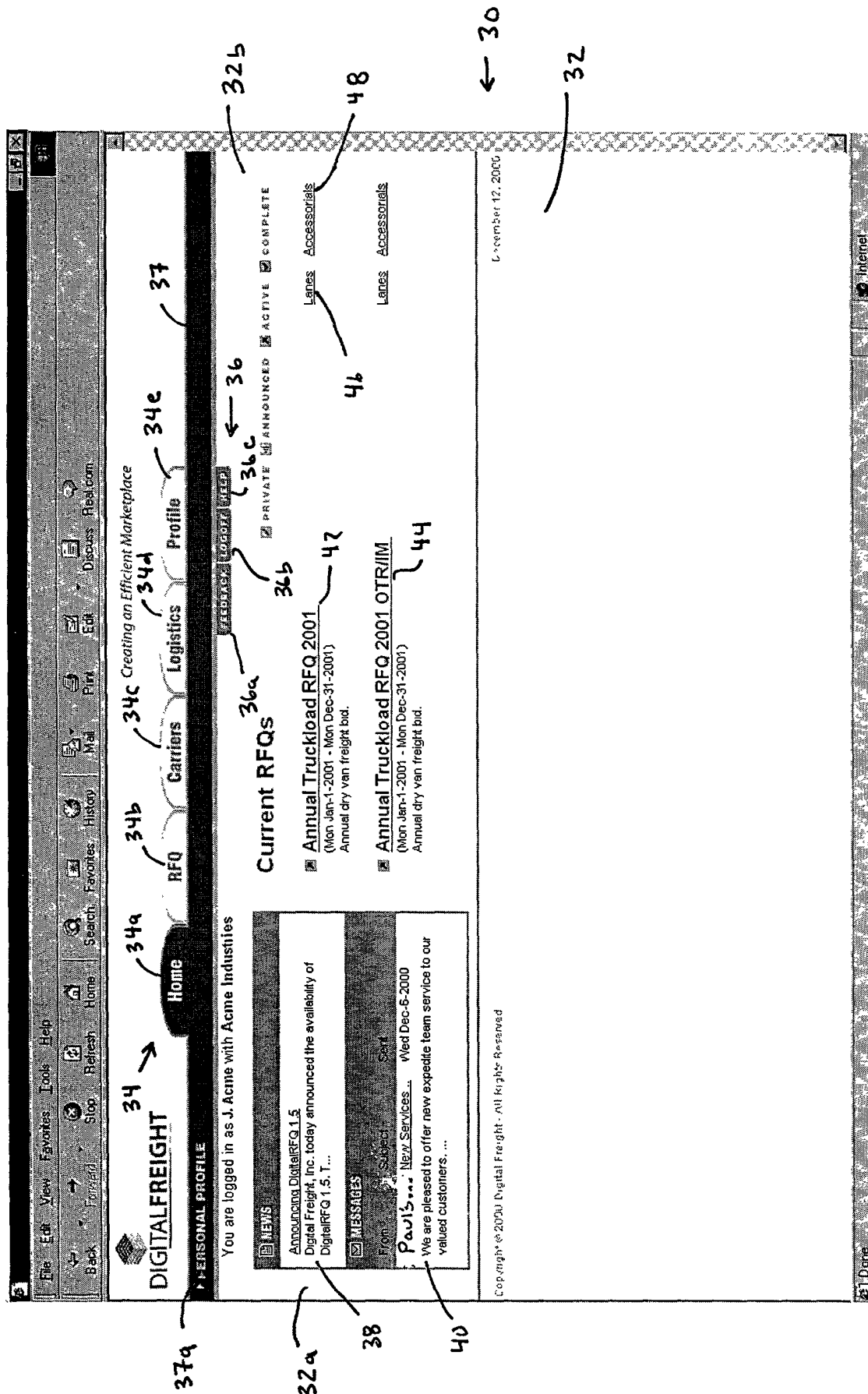


Fig. 3

FILE EDIT VIEW FAVORITES TOOLS HELP

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Real.com

DIGITALFREIGHT Creating an Efficient Marketplace

Home RFQ Carriers Logistics Profile

PERSONAL PROFILE

You are logged in as J. Acme with Acme Industries

Modify Password

J. Acme Profile acme

Indicates required field

User Name	J. Acme
Name	
Address 1	
Address 2	
City	
State/Province	AK
Country	
Postal Code	
Phone Number	859-268-9911
Fax	
E-Mail Address	jacme@acme
Secret Question	
Secret Answer	

Submit Changes

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December 12, 2000

Done Internal

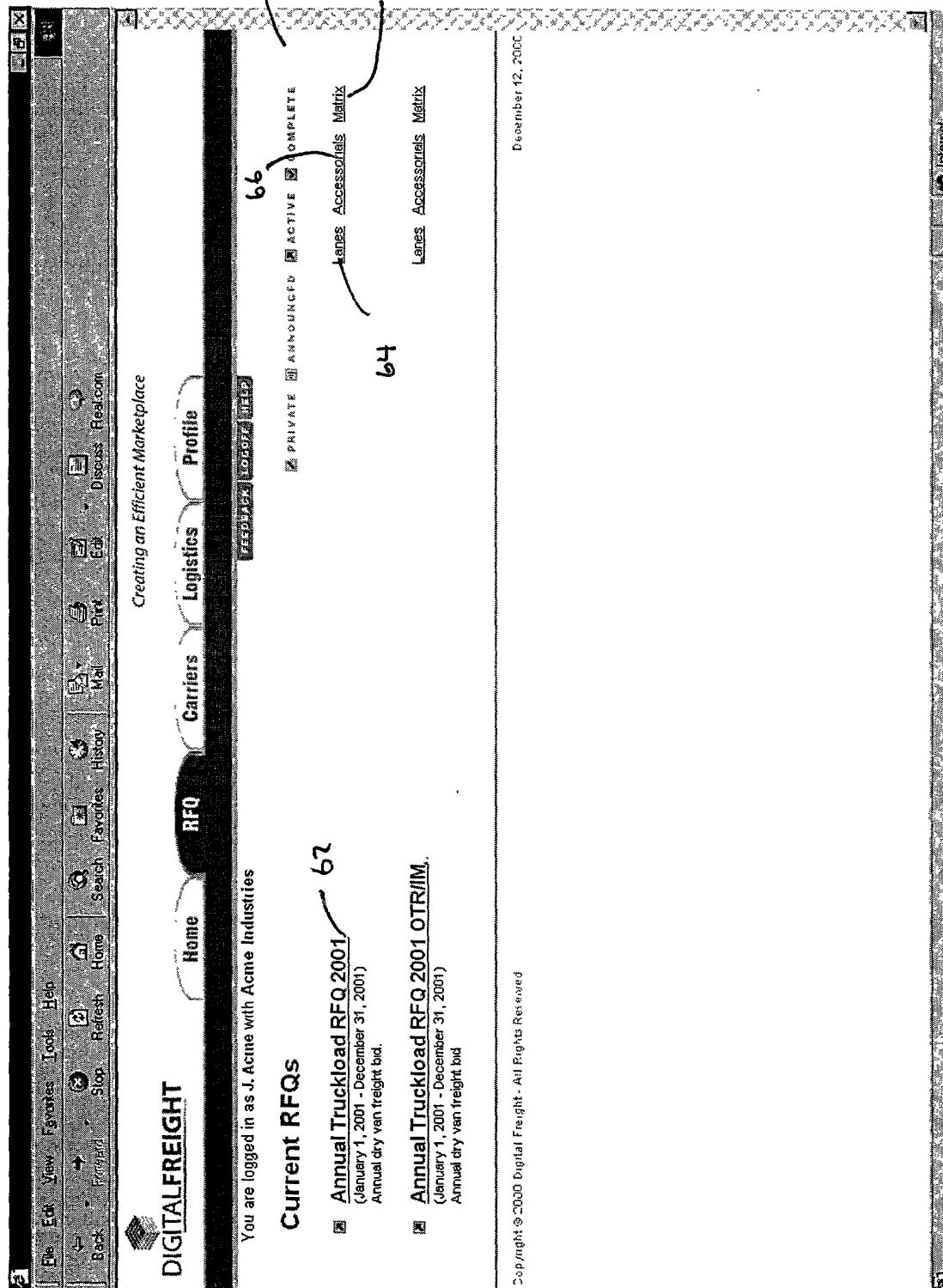
50

52

54

56

FIG. 4



60

DIGITALFREIGHT

You are logged in as J. Acme with Acme Industries

Annual Truckload RFQ 2001

SUMMARY | LANES | ACCESSORIALS | MATRIX | CARRIERS | AWARDS | ATTACHMENTS

72a 72b 72c 72d 72e 72f 72g

Description: Dry Van freight bid for loads originating from multiple origins. Freight includes, outbound to customers, inbound to our facilities and transfers between facilities.

RFQ Dates: (Thu Nov-16-2000 - Wed Dec-20-2000)

Contract Period: (Mon Jan-1-2001 - Mon Dec-31-2001)

Number of Lanes: 746

Equipment Types: Dry Van

Origin States: AL, IL, IN, KY, LA, MI, MN, MO, NY, OH, ON, PA, TN, TX, WI

Destination States: AL, AR, AZ, CA, CO, CT, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY

Total Average Demand: 16,939 loads per year

Total Maximum Demand: 23 loads per year

Average Demand Per Lane: 5,546,994 miles per year

Total Miles: 5,546,994 miles per year

Preview Date: Thu Nov-16-2000

Bidding Start Date: Fri Nov-17-2000

Bid by Date: Wed Nov-29-2000

Bidding Stop Date: Wed Nov-29-2000

Award Date: Wed Dec-13-2000

Award Acceptance Date: Wed Dec-20-2000

RFO Round Details: 1 [Current Round: 2] Publish Awards for Round 2

Download Bid Elements: Lane Bids, Accessorial Quotes, FAK Matrix Quotes

View Reports: RFQ Bid Progress Reports

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LX Number: 12, 2000

TOP SECRET

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Real.com

DIGITALFREIGHT **Home** **RFQ** **Carriers** **Logistics** **Profile**

Creating an Efficient Marketplace

You are logged in as **J. Acme with Acme Industries**

Annual Truckload RFQ 2001

► SUMMARY ► LANES ► ACCESSORIALS ► MATRIX ► CARRIERS ► AWARDS ► ATTACHMENTS

New Filter: Use a saved filter:

Filter you are viewing: Origin States: All Destination States: All Distance All Equipment Type: All

Result Page: 1

All demand/capacity is in truckloads per year ☐ NOT STARTED ☒ WORK IN PROGRESS ☒ COMPLETE

Lane Information																							
Lane Id	Origin	Destination	Miles	Type	Market			Demand			Bids			Capacity			Lane Price			Awarded Loads	Awarded Status	Award This Lane	
					OTR	RPM	TOTAL	OTR	IM	TOTAL	Average	Max	Average	Max	Average	Max	Average	Max	Average				Max
5356 Dry Van	Battle Creek MI 49017	Michigan Products Battle Creek MI 49017	0	Lane				\$100			208 av mx	2865 av 1349 mx	20										
5635 Dry Van	Michigan Products Battle Creek MI 49017	Michigan Products Battle Creek MI 49017	0	Matrix O/B							750 av 131 mx		35										

FIG. 7

FIG. 8 is a screenshot of a web browser displaying the Digital Freight website. The browser window shows the address bar with the URL "http://www.digitalfreight.com". The website header includes the "DIGITALFREIGHT" logo and the tagline "Creating an Efficient Marketplace". The navigation menu features links for "Home", "RFQ", "Carriers", "Logistics", and "Profile". The main content area is titled "Annual Truckload RFQ 2001" and displays a "Lane Filter" section. This section includes dropdown menus for "Origin" and "Destination", both set to "All States". Below these are checkboxes for "Filter Name:" and "Check to save filter to your filter list". To the right, there are checkboxes for "Miles" (set to "All Distances") and "Equipment Type" (set to "All Types"). Further right are checkboxes for "Modify a saved filter:" and "Check to modify filter to your filter list". At the bottom of the filter section are "Submit" and "Reset" buttons. The browser's status bar at the bottom indicates "Copyright © 2000 Digital Freight. All Rights Reserved" and "Created: 12, 2000".

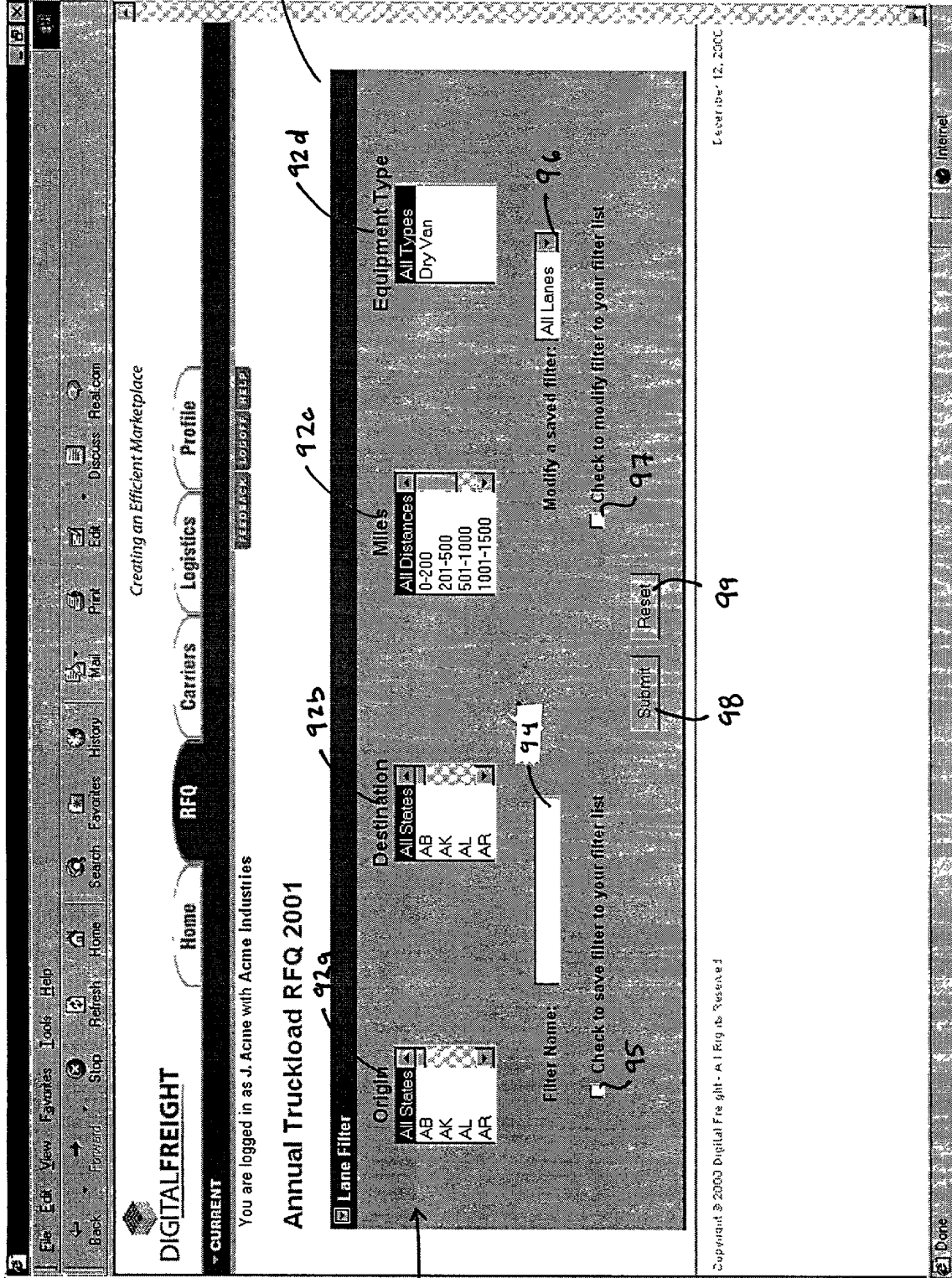


FIG. 8

FIG. 9

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Realtime

DIGITALFREIGHT **CURRENT** Home RFQ Carriers Logistics Profile

Creating an Efficient Marketplace

You are logged in as J. Acme with Acme Industries

Annual Truckload RFQ 2001

SUMMARY | LANES | ACCESSORIALS | MATRIX | CARRIERS | AWARDS | ATTACHMENTS

Go to lane:

Lane Bid Detail (5356)

All demand/capacity is in truckloads per year

Lane Information																
Lane	Origin	Destination	Miles	Type	Market		Demand		Bids		Capacity		Lane Price		Do Not Carry Lane Forward	
					OTR	RPM	OTR	IM	OTR	IM	Average	Max	Average	Max		Low
5356	Dry Van	Battle Creek MI 49017	0	Lane							208 av mx	2865 av 1349 mx	\$100	\$309 av \$600 mx	\$63 av \$125 mx	<input checked="" type="checkbox"/>

OTR																		
Name	SCAC	Min	RPM	Total	Cap	Surge	Capacity Awarded	Award Level	Accepted	Min	RPM	Total	Cap	Surge	Transit Days	Capacity Awarded	Award Level	Accepted
Beta	100					0	208	Primary 1*										
XYZ, Inc.	100					0		No Award										

Total Capacity/Awarded: 208

All Modes: **UPDATE**

Done Internet

114a

114b

102

100

106

108

104

FIG. 9

110

114

112

Internet Explorer
http://www.digitalfreight.com/

File Edit View Favorites Tools Help
Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Real.com

DIGITALFREIGHT
Creating an Efficient Marketplace

CURRENT Home RFQ Carriers Logistics Profile

You are logged in as: J. Acme with Acme Industries

Annual Truckload RFQ 2001

SUMMARY | LANES | ACCESSORIALS | MATRIX | CARRIERS | AWARDS | ATTACHMENTS

32

Code Name	Description	Amount	Bid Rule	Units	Bids	# Min	Avg	Max	Details
CLUC	Carrier Load/Un	-	Open	CMT	99	0	23	5	150 View Details
CLUM	Carrier Load/Un	-	Open	load	103	0	71	38	160 View Details
CLUX	Carrier Load/Un	-	Open	load	99	0	168	38	999 View Details
DP30	Detention Power	-	Open	hour	101	0	23	46	200 View Details
DPFT	Detention Power	2	Fixed	hour	0	-	-	-	- View Details
STOP	Stop/Port	-	Open	event	125	0	62	13	50 View Details

124

122

FIG. 10

FIG. 11

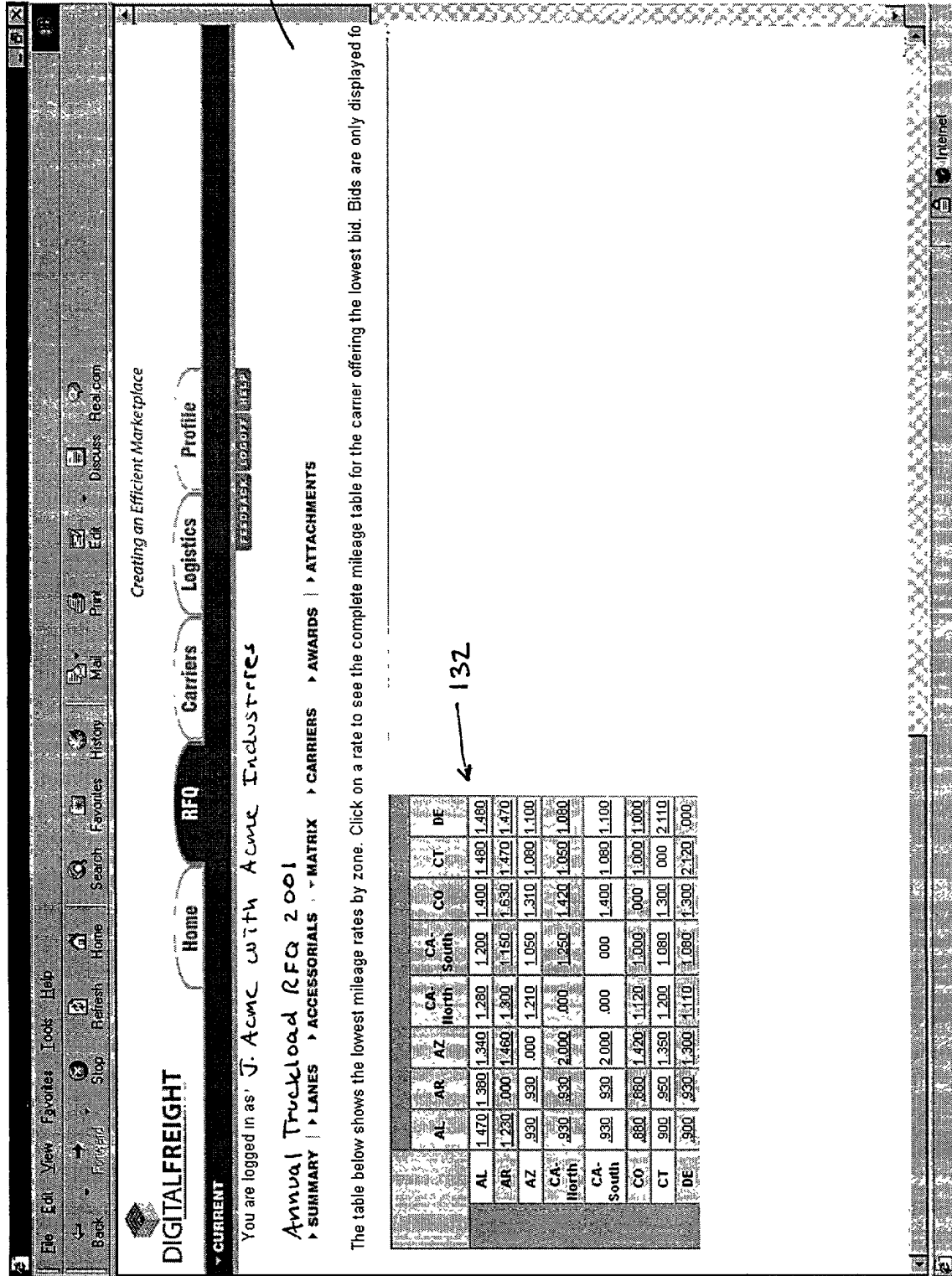
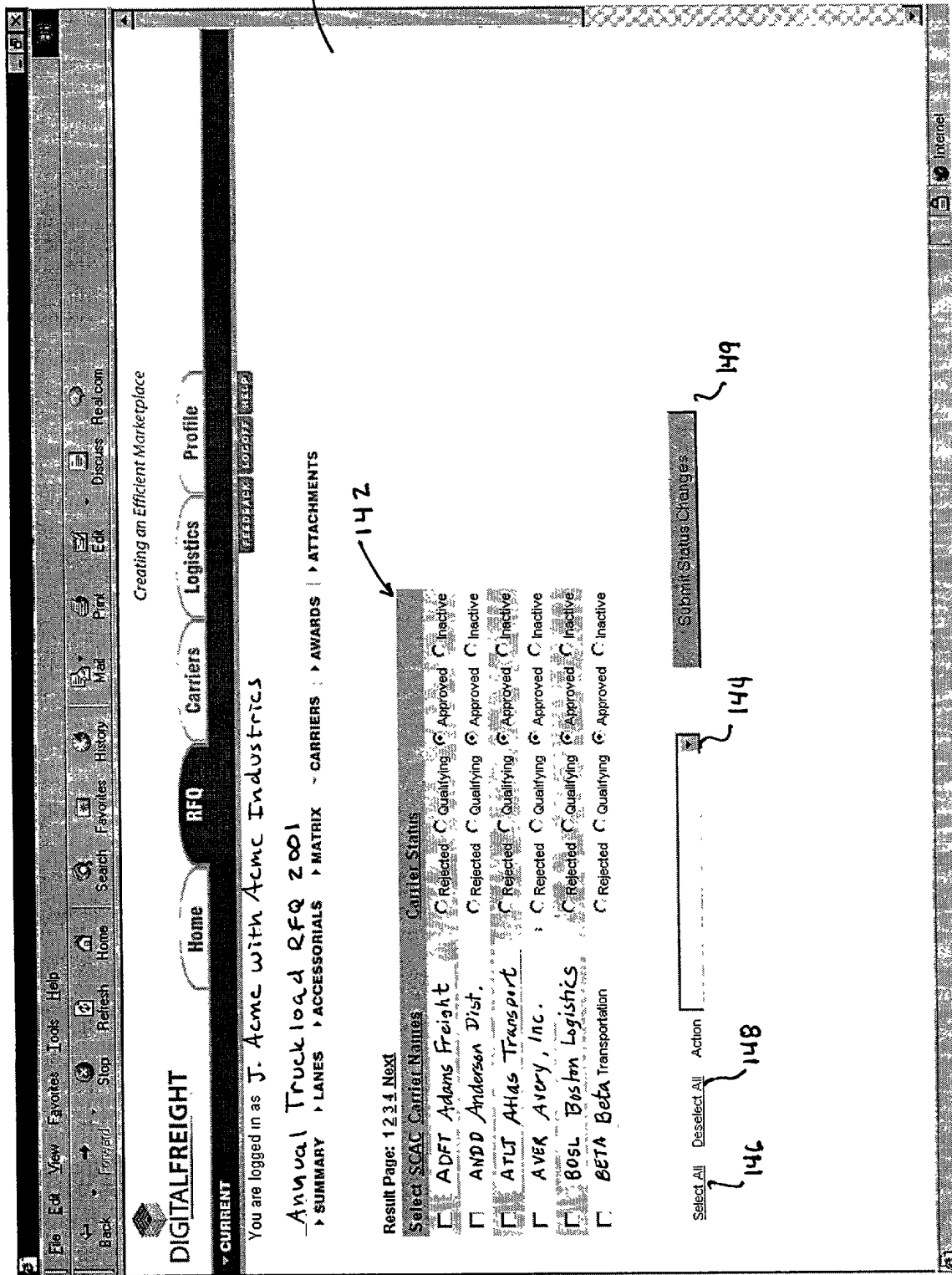


FIG. 11



041 →

TOP SECRET

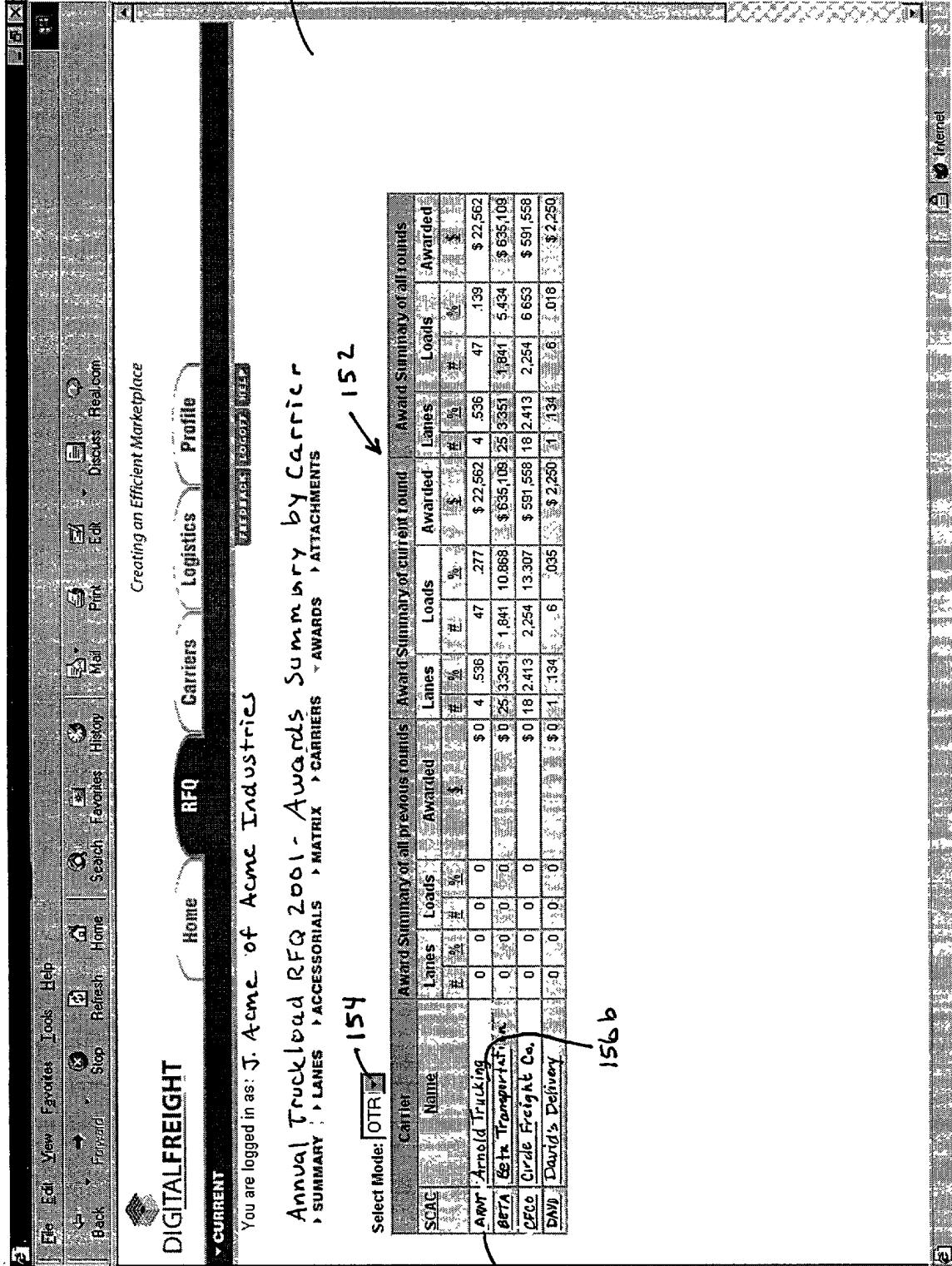


FIG. 13

FIG. 15

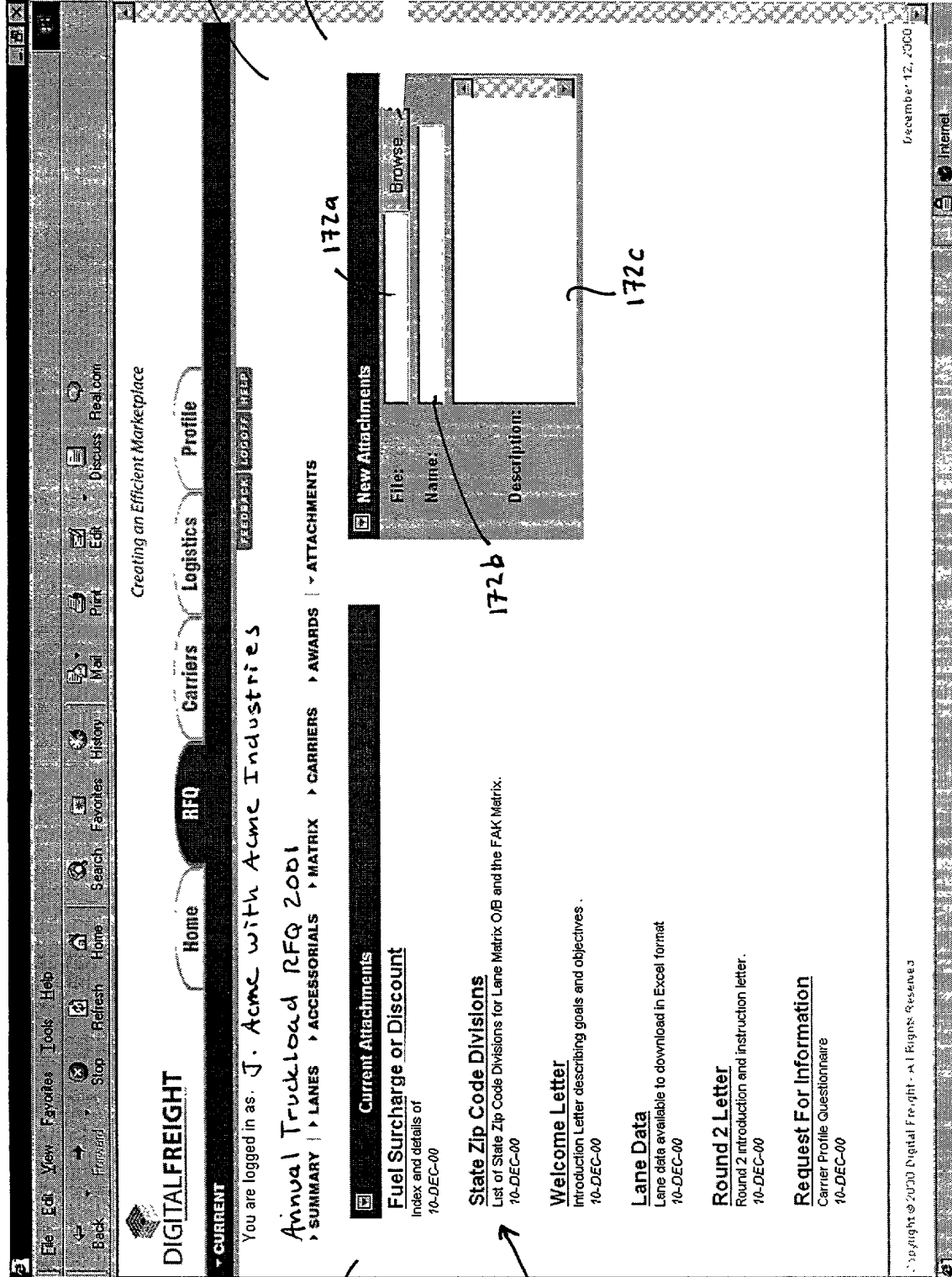


FIG. 15

FIG. 16

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Real.com

DIGITALFREIGHT Creating an Efficient Marketplace

CURRENT Home RFQ Carriers Logistics Profile

You are logged in as: J. Acme with Acme Industries

Annual Truckload RFQ 2001

SUMMARY LANCES ACCESSORIALS MATRIX CARRIERS AWARDS ATTACHMENTS

RFQ Bid Progress Report

Represents All Modes

Carrier	Lanes	Status	Bids	Loads	Time of Last Bid
Adams Freight	3	Exposed	3	160	2000-10-20 09:10:04
Anderson Dist.	4	Exposed	4	582	2000-10-25 12:10:42
Atlas Transport	58	Exposed	71	947	2000-11-03 12:11:57
Avery, Inc.	88	Exposed	88	634	2000-10-27 04:10:19

Done

Internet

32

180

182

FIG. 16

FIG. 17

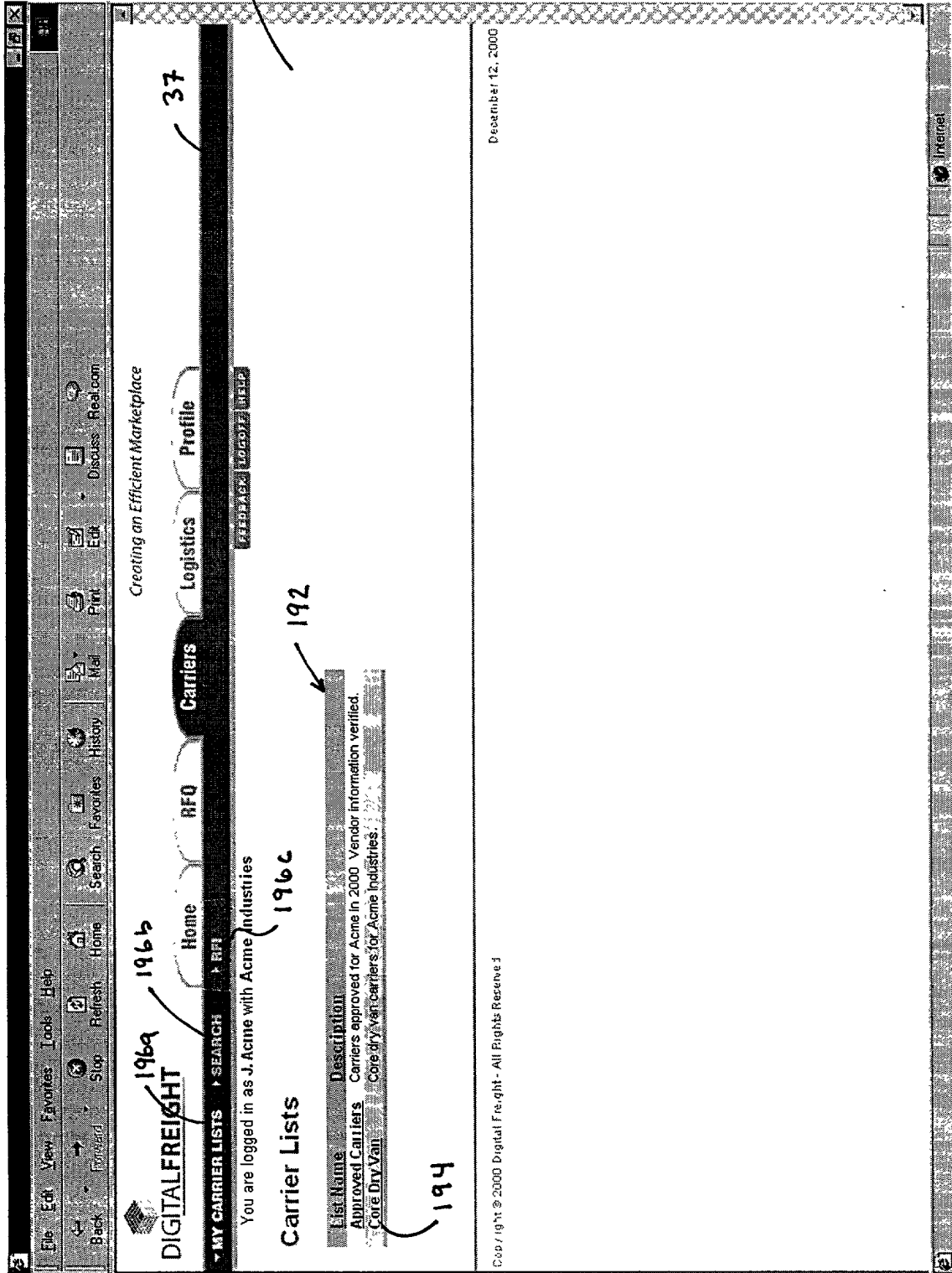
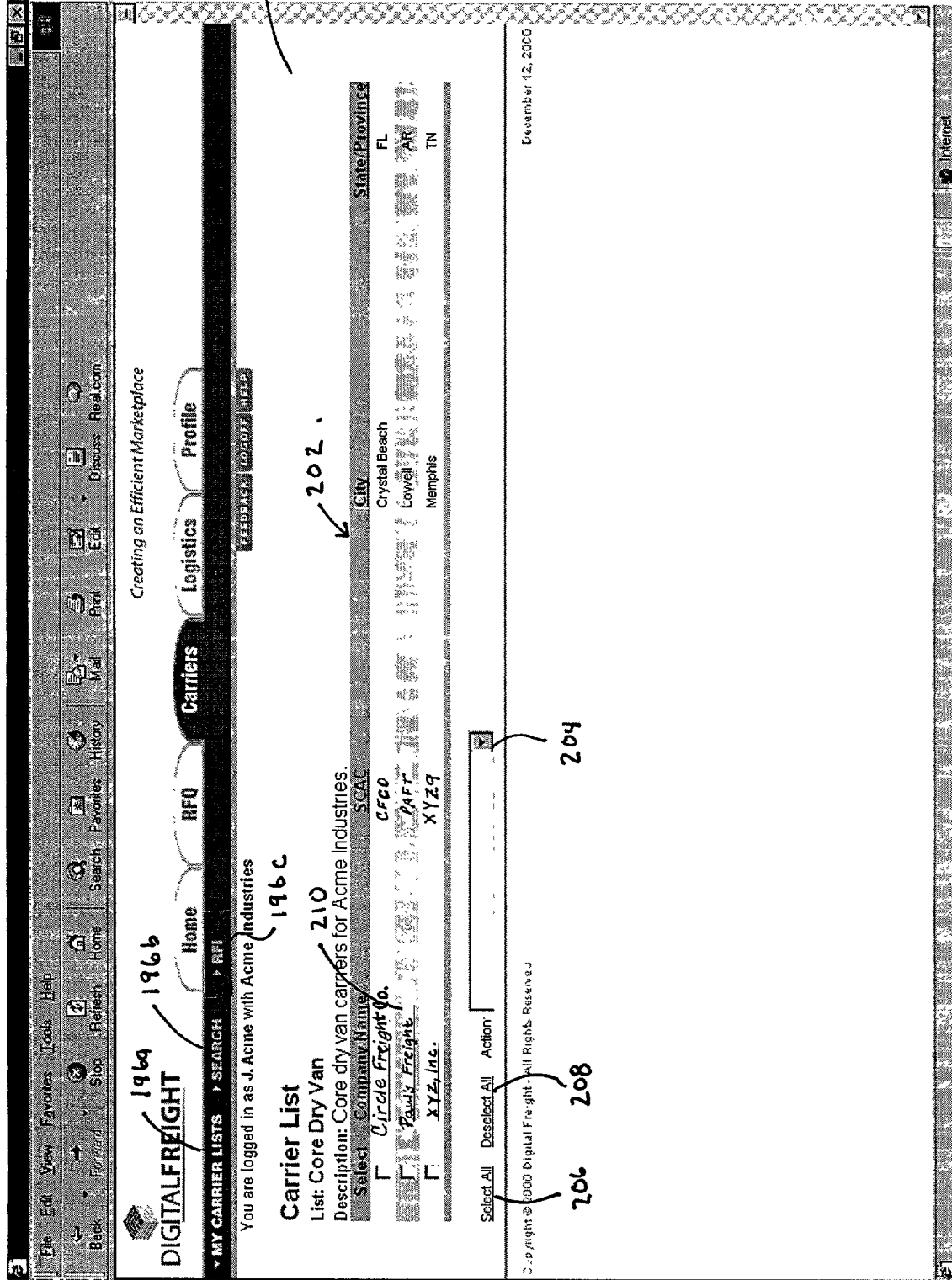


FIG. 17



DIGITALFREIGHT

You are logged in as J. Acme with Acme Industries
YOUR LOGO HERE

Ticker Symbol Tue Jul-18-2000
Date Enrolled Sun Dec-31-2000
Membership Exp.

MY CARRIER LISTS	SEARCH	RFP	Home	RFQ	Carriers	Logistics	Profile
Creating an Efficient Marketplace							
You are logged in as J. Acme with Acme Industries Paul's Freight 224a Attachments Send Message — 224b ↗ 222							
Address: 1240 Dixie Avenue City New York NY State NY Postal Code 10012 Country USA Phone Number 1-800-234-5678 Fax Web Site							
General Info Remittance Authority Financial Equipment Operations Terminal Insurance							
<input type="checkbox"/> Action { { 226a } 226b } 226c } 226d } 226e } 226f } 226g } 226h ↑ ↓ ↑ ↓ ↑ ↓ ↑ ↓ ↑ ↓ 226a 228 226c 226d 226e 226f 226g 226h							

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FIG. 19

FIG. 20

File Edit View Favorites Tools Help
Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discard Real.com

DIGITALFREIGHT
Creating an Efficient Marketplace

Home RFQ Carriers Logistics Profile

SHIP SITES

You are logged in as J. Acme with Acme Industries

Ship Sites

Ship Site Code	Type	Name	Address	City	State	Zip	Country	Phone	Fax	Number
SS002	DC	Atlanta DC	123 Generic St.	Atlanta	GA	30301	US			
SS004	WH	Augusta DC		Augusta	GA	30913	US			
SS003	Mfg	Kalamazoo Plant		Kalamazoo	MI	49001	US			
SS001	Mfg	Lexington DC	2155 Young Drive	Lexington	KY	40505	US	859-268-9911		
				Corinth	NY	12822	US			

Add New Ship Site

December 12, 2000

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Internet

FIG. 20

FIG. 21

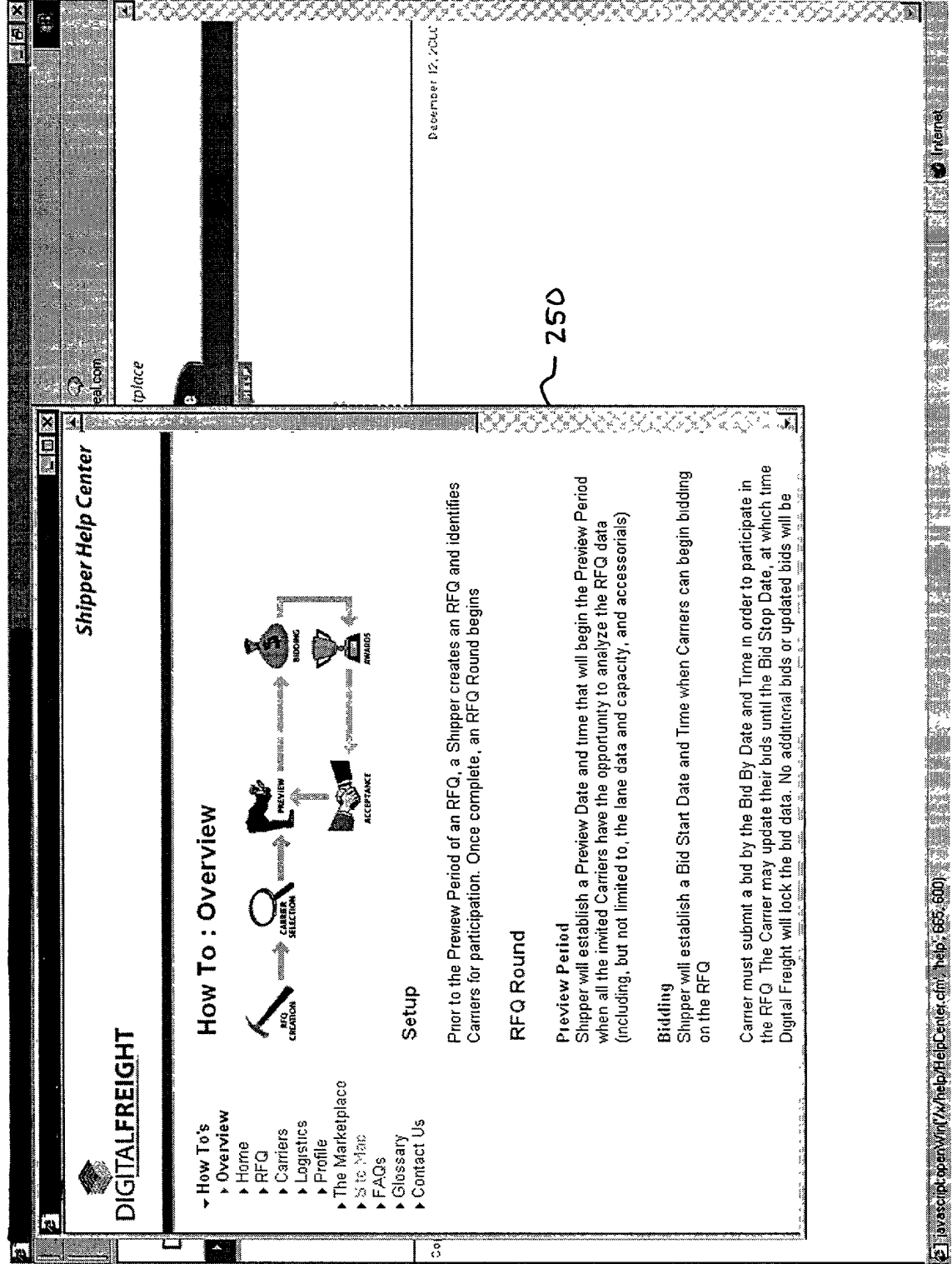


FIG. 22

FIG. 23

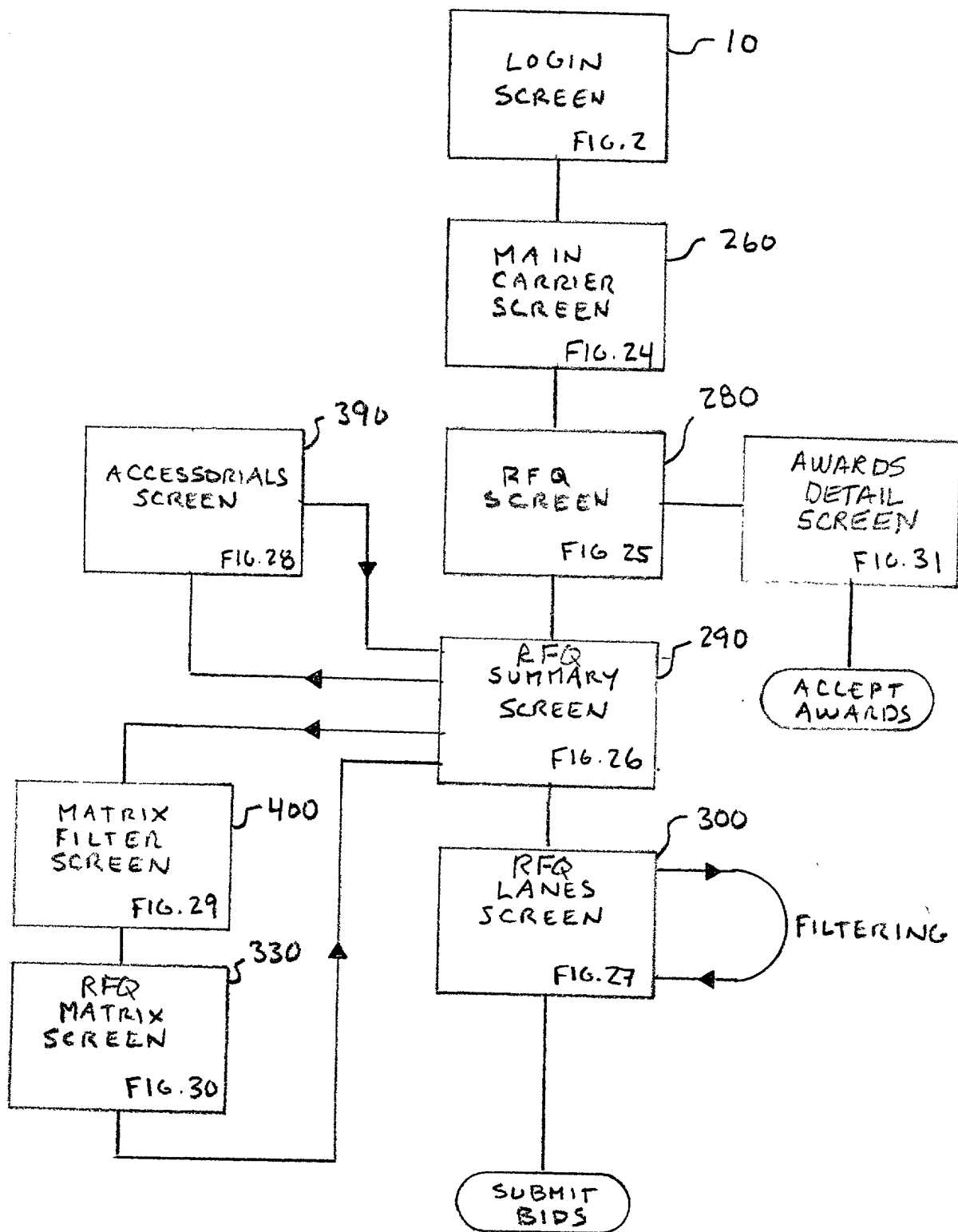


FIG. 23

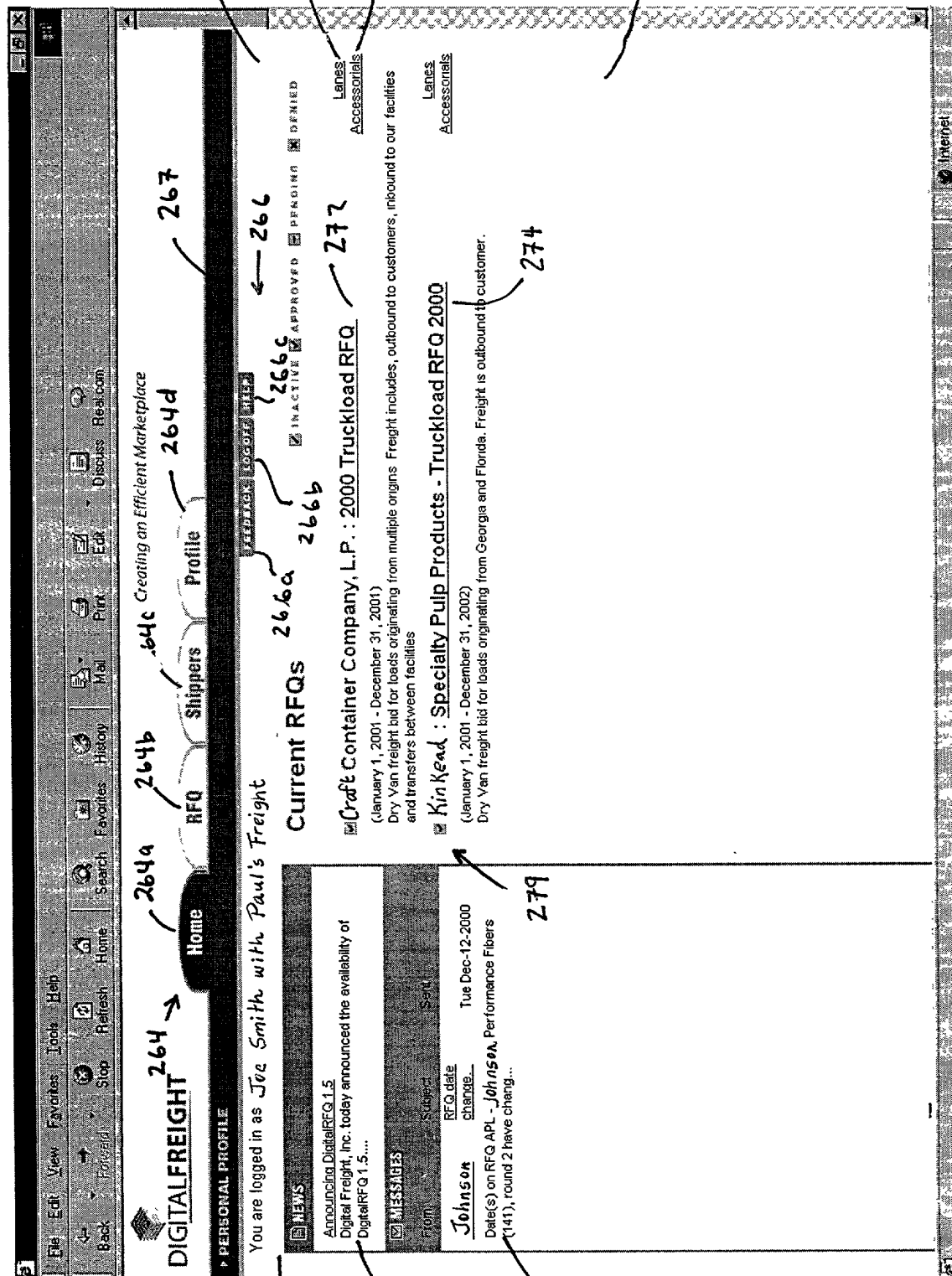


Fig. 24

FIG. 25

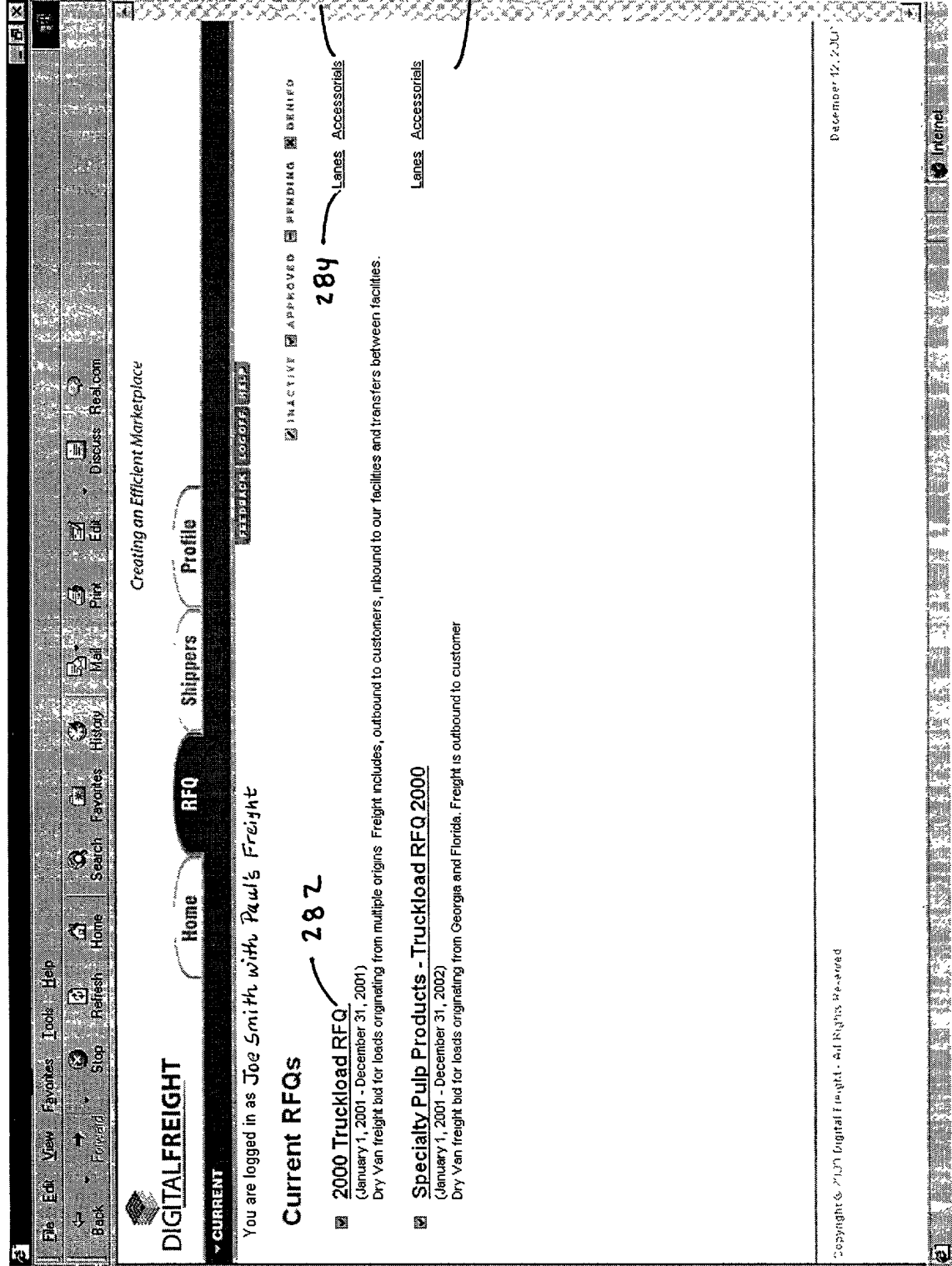


FIG. 25

Creating an Efficient Marketplace

DIGITALFREIGHT

CURRENT

Home

RFQ

Shippers

Profile

You are logged in as **Joe Smith** with **Paul's Freight**

Craft Container Company, L.P. : 2000 Truckload RFQ (Round 1)

► **SUMMARY** ► **LANES** ► **ACCESSORIALS** ► **MATRIX** ► **AWARDS** ► **ATTACHMENTS**

Current Filter Settings: Origin States All Destination States All Distance All Equipment Type. All

Use Saved Filter:

Demand/Capacity in: Truckloads Per Week
RFO Minimum Bid: Not Entered

Save Bids 324

Lane information						OTR			IM			OTR			IM								
Lane	Origin	Destination	Miles	Load Type at pickup	Demand	My Bid			My Bid			My Last Bid			My Last Bid								
ID Equin	Name City, State, Zip	Name City, State, Zip			Average Max	Min Charge	Rate Per Mile	Surge Cap.	Transit Hours*	Min Charges	Rate Per Mile	Surge Cap.	Transit Days	Min Charge	Rate Per Mile	Surge Cap.	Transit Hours*	Min Charge	Rate Per Mile	Surge Cap.	Total Charge	Total Charge	
4048 53ft Dry Van	Logistics Link Chester VA 23636	Calhoun GA, 30701	575	DH & APT	7 av mx	575	112	6	10					575	1120	6	8	644	10				
4048 53ft Dry Van	Logistics Link Chester VA 23636	Calumet City IL, 60408	802	DH & LL	4 av mx	575	104	3	26					575	1040	3	4	834	26				

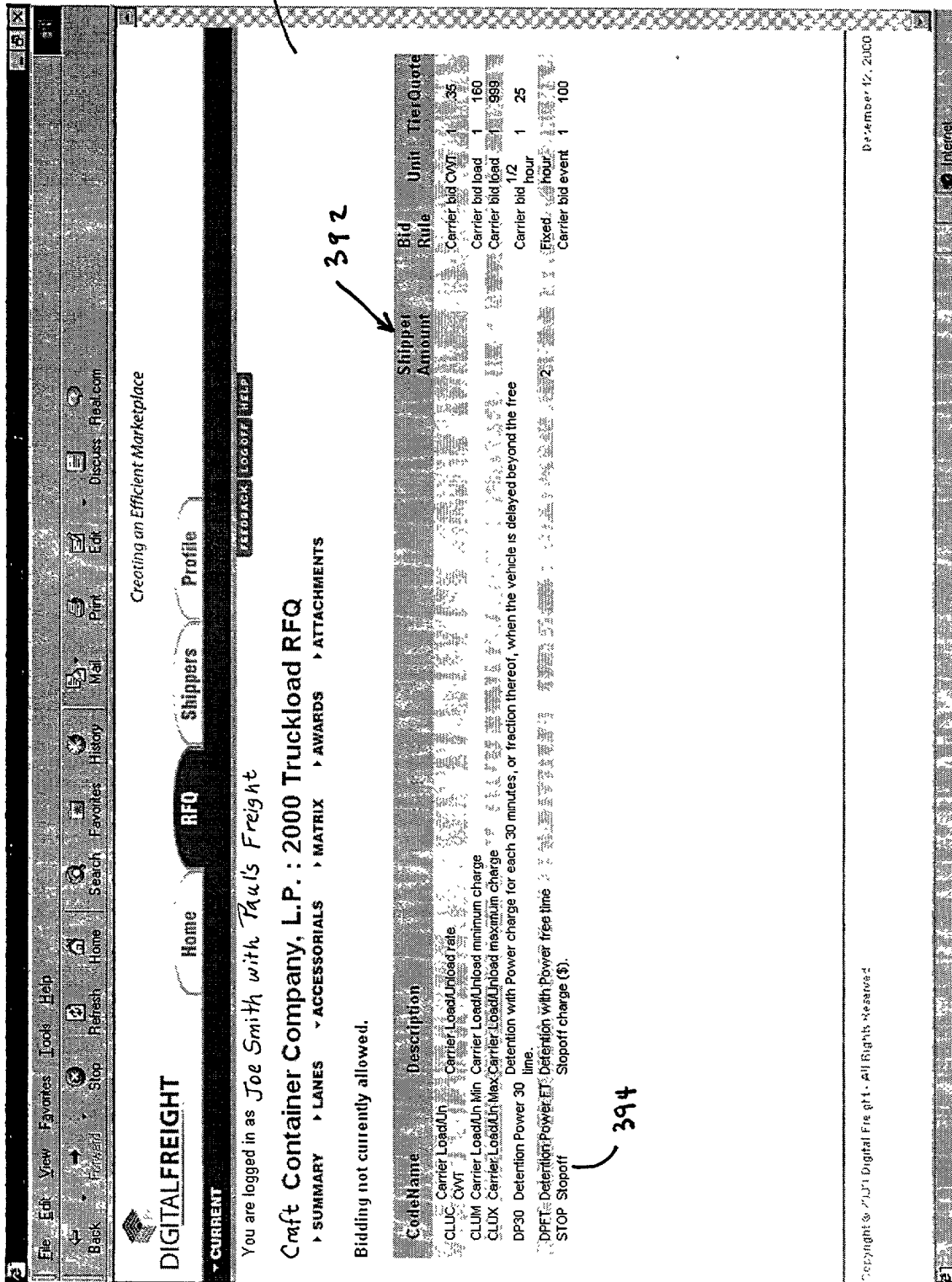


FIG. 28

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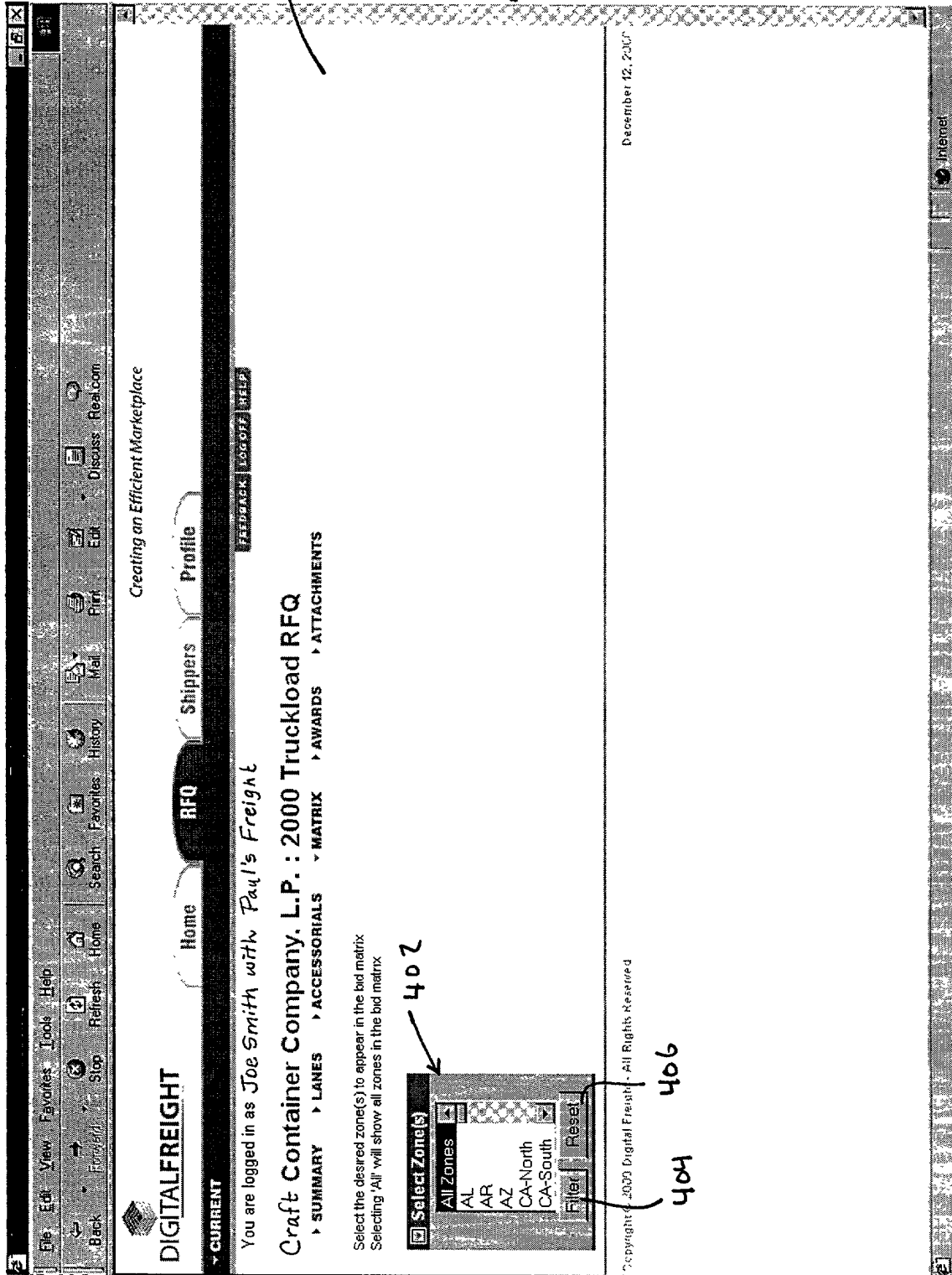


FIG. 29

04/04/00 09:00:00 AM

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Discuss Read.com

DIGITALFREIGHT

Creating an Efficient Marketplace

CURRENT

Home RFQ Shippers Profile

FEEDBACK LOGIN HELP

You are logged in as *Joe Smith with Paul's Freight*

Craft Container Company, L.P. : 2000 Truckload RFQ

▶ SUMMARY ▶ LANES ▶ ACCESSORIALS ▶ MATRIX ▶ AWARDS ▶ ATTACHMENTS

Return to Main Filter Page

334

Your overall RFQ bid package has not yet been submitted
Please go to the RFQ Summary page to review and submit when ready

	AL	AR	AZ	CA-North	CA-South	CO
AL	0.000	0.000	1.30	0.000	0.000	1.70
AR	0.000	0.000	2.00	0.000	1.200	0.000
AZ	0.000	0.000	2.11	0.000	0.000	0.000
CA-North	0.000	0.000	0.000	0.000	1.20	0.000
CA-South	0.000	0.000	0.000	2.40	0.000	0.000
CO	0.000	1.98	0.000	0.000	0.000	0.000
CT	0.000	0.000	0.000	0.000	0.000	0.000
DE	0.000	0.000	0.000	0.000	0.000	0.000

332

330

262

Done

FIG. 30

DIGITALFREIGHT

Home RFQ Shippers Profile

Feedback Logout Help

You are logged in as Joe Smith with Paul's Freight

Craft Container Company: 2000 Truckload RFQ(Round 1)

SUMMARY LANES ACCESSORIALS MATRIX AWARDS ATTACHMENTS

Volume Time Base: Per Year
RFQ Minimum Bid: N/A

Accepted Business in Current Round

Lanes	Loads	Miles	Revenue
43	527	313729	\$365544 (U)

No Updates After Acceptance Date

Result Page: 1

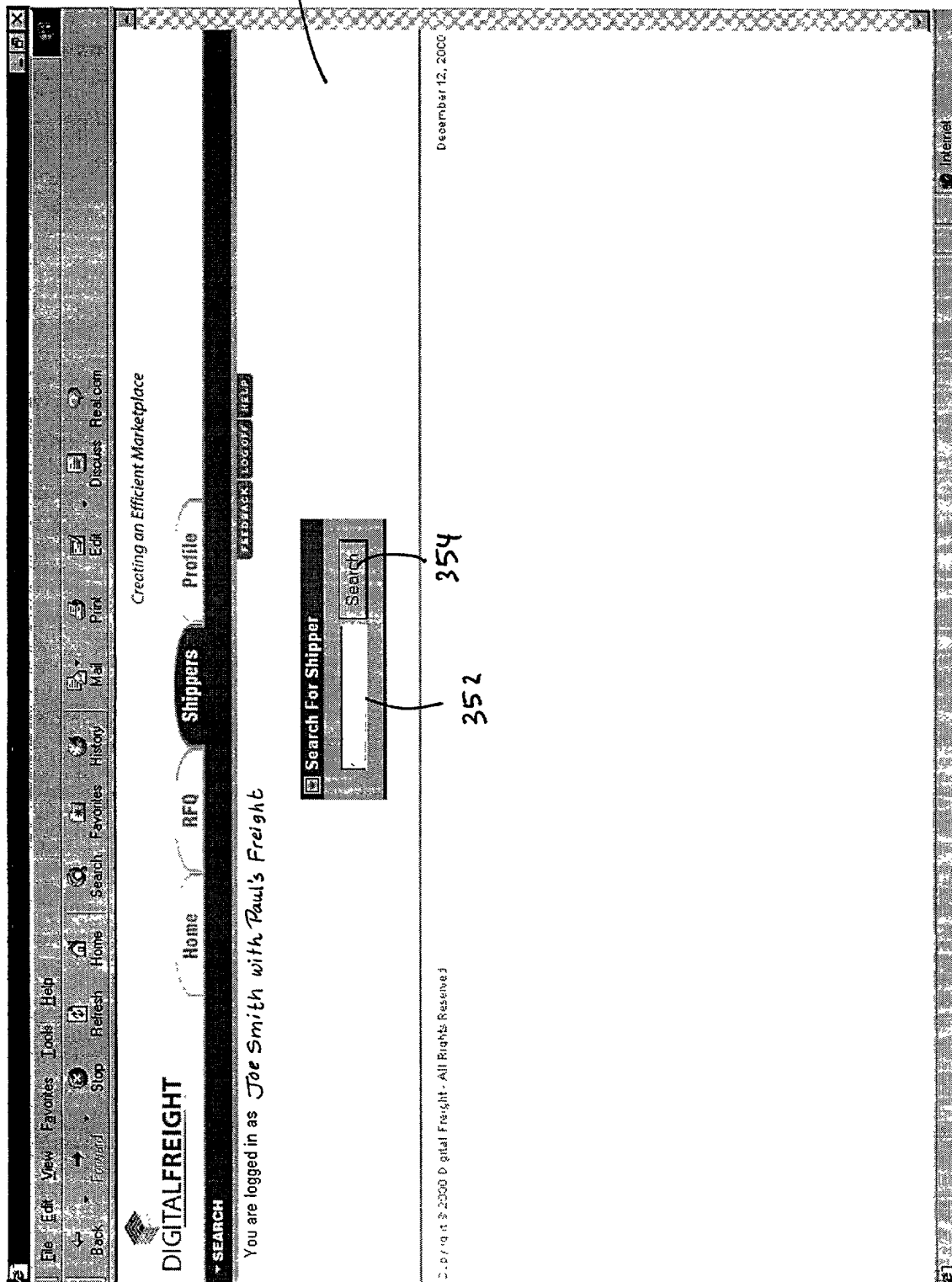
ID	Lane	Origin		Destination		Accept	Min Charge	Rate Per Mile	Price	OTR		Award Level
		Name City State Zip	Name City State Zip	Awarded	Bid On							
4072		ABC Plastics Atlanta, GA 30309	Arlington, VA 22203	<input checked="" type="radio"/> Accept <input type="radio"/> Reject	\$585	1.05	\$586	0	7		Secondary	
4083		Smith Products Pittsburgh, PA 15209	Louisville, KY 4020A	<input checked="" type="radio"/> Accept <input type="radio"/> Reject	\$424	2.47	\$425	2	2		Primary	

Save — 344

342

346

Internet Done



350

DIGITALFREIGHT

You are logged in as Joe Smith with Paul's Freight

YOUR LOGO GOES HERE

Craft Container Company, L.P.

Attachments Send Message

Address

City

State

Postal Code

Country

Phone Number

Fax

Web Site

Ticker Symbol

Date Enrolled

Member ship Exp.

PRIVATE ANNOUNCED ACTIVE COMPLETE

Lanes Accessorials

Current RFQs

2000 Truckload RFQ

(January 1, 2001 - December 31, 2001)

Dry Van freight bid for loads originating from multiple origins Freight includes, outbound to customers, inbound to our facilities and transfers between facilities.

FIG. 34

File Edit View Favorites Tools Help
Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Realcom

Address: 60

DIGITALFREIGHT
Creating an Efficient Marketplace

STOREFRONT ATTACHMENTS ADMINISTRATION

Home RFQ Shippers Profile

Feedback Logout Help

You are logged in as Joe Smith with Paul's Freight 376C
Paul's Freight

376A 376B 376C 376D 376E 376F 376G 376H 376I 376J 376K 376L 376M 376N 376O 376P 376Q 376R 376S 376T 376U 376V 376W 376X 376Y 376Z

YOUR LOGO HERE

Ticket Symbol
Date Enrolled Tue Jul-18-2000
Membership Exp. Sun Dec-31-2000

Address 1240 Dixie Avenue
City New York
State NY
Postal Code 10012
Country USA
Phone Number 1-800-234-5678
Fax
Web Site

General Info Remittance 374A 374B 374C 374D 374E 374F 374G 374H 374I 374J 374K 374L 374M 374N 374O 374P 374Q 374R 374S 374T 374U 374V 374W 374X 374Y 374Z

Authority Financial Equipment Operations Terminal Insurance

374A 374B 374C 374D 374E 374F 374G 374H 374I 374J 374K 374L 374M 374N 374O 374P 374Q 374R 374S 374T 374U 374V 374W 374X 374Y 374Z

370 262 262b

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December 12, 2000

Internet

FIG. 34

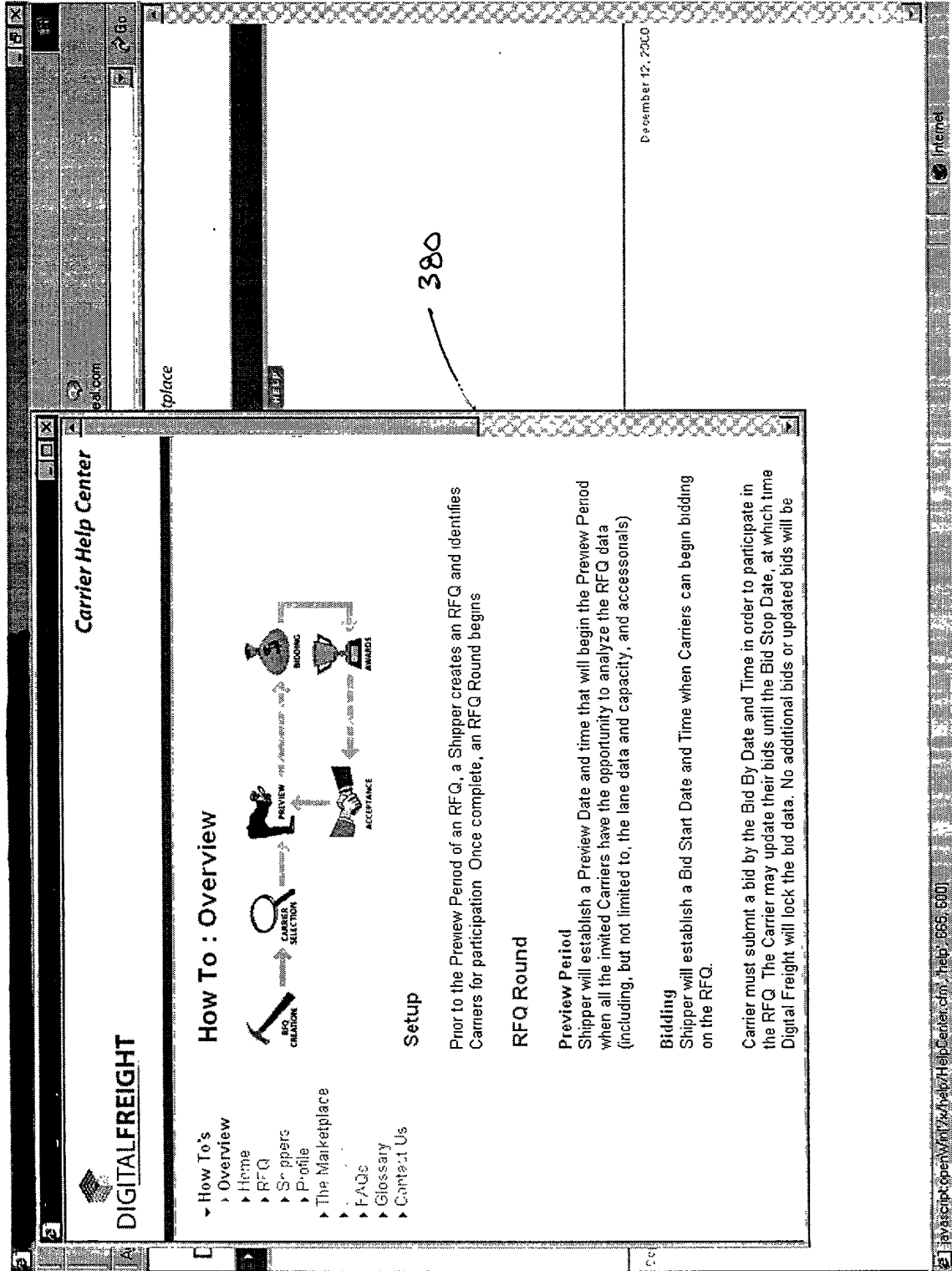


FIG. 35

FIG. 36

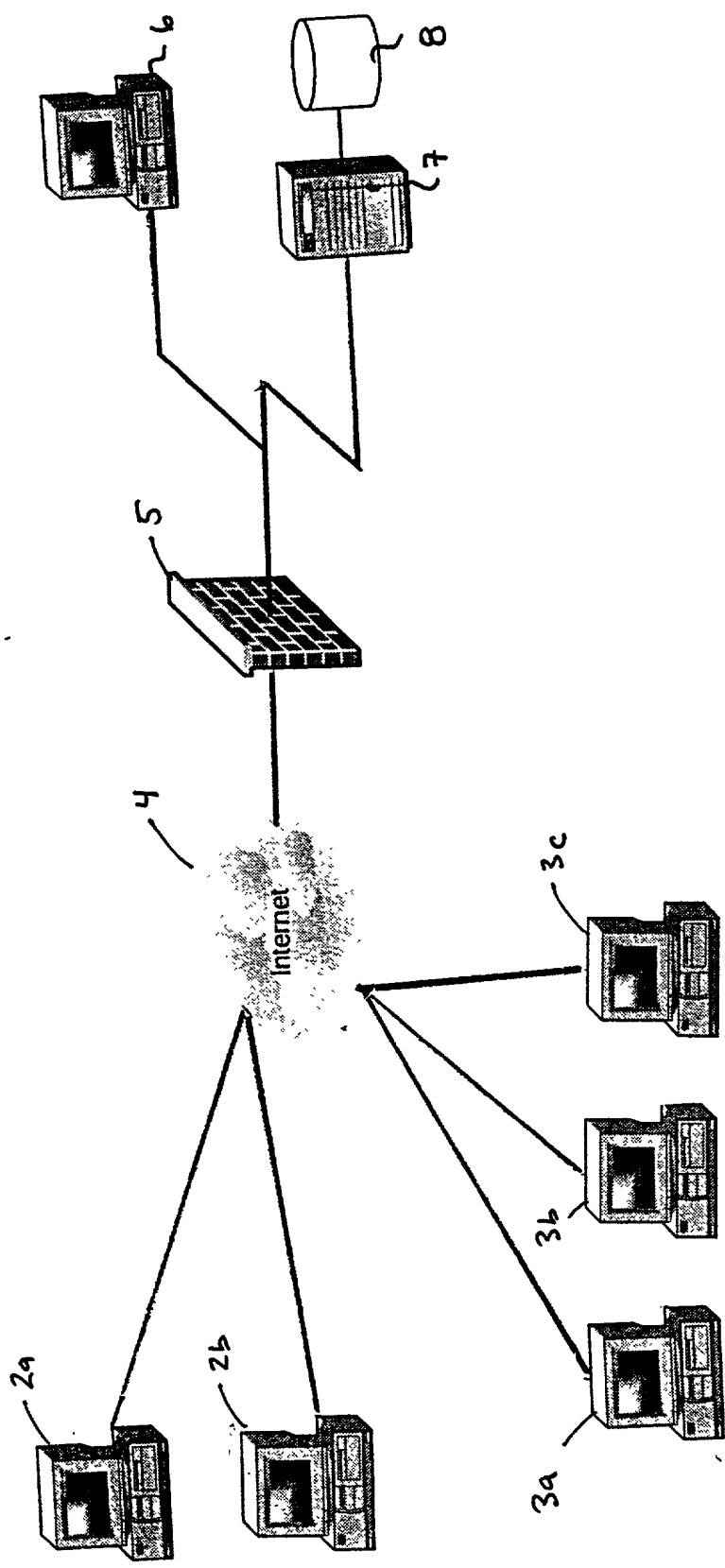


FIG. 36